



1 July 2024

Attention to:

Chief Executive Officer/ Principal Officer/ General Manager/ Training Head of Insurance Companies/ Agency Managers/ Insurance Industry Associations/ MII Members/ MII Students

THE INTRODUCTION OF THE REVISED AND UPDATED LEARNING MATERIALS FOR PRE-CONTRACT EXAMINATION FOR INSURANCE AGENTS (PCEIA) AND CERTIFICATE EXAMINATION IN INVESTMENT-LINKED LIFE INSURANCE (CEILLI)

The Malaysian Insurance Institute (MII) is pleased to announce the release of the new editions of the learning materials for the Pre-Contract Examination for Insurance Agents (PCEIA) and the Certificate Examination in Investment-Linked Life Insurance (CEILLI). These materials, available in both eBook and eLearning formats, have been meticulously revised and updated to reflect current industry practices, will be available from 1 September 2024. The transition to the new materials is outlined below.

Textbook Changes

While the updates to the textbook chapters and structures are minor, the entire content has been thoroughly revised to align with the latest industry standards. The previous editions of these textbooks, last updated in 2014, necessitated these revisions.

PCEIA 9th Edition (Current) vs. PCEIA 10th Edition (New)

	PCEIA 9th ed (CURRENT)	PCEIA 10th ed (NEW)
Part A THE BASICS OF INSURANCE	<ol style="list-style-type: none">1. Risk and Insurance2. Basic Principles of Insurance3. Legislation and Consumer Protection4. The Insurance Contract5. Law of Agency6. Medical and Health Insurance	<ol style="list-style-type: none">1. Perspectives On Insurance & Risk Management2. Fundamental Principles of Insurance3. Legislation and Consumer Protection4. The Insurance Contract5. Law of Agency6. Medical And Health Insurance / Takaful Products (MHIT)



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PART B GENERAL INSURANCE	7. General Insurance Business 8. General Insurance Underwriting 9. General Insurance Claims 10. Registration and Regulation of General Insurance Agents	7. General Insurance Business 8. General Insurance Underwriting 9. General Insurance Claims 10. Registration and Regulation of General Insurance Agents
PART C LIFE INSURANCE	11. Legal Aspects of Life Insurance 12. Life Insurance Products 13. Life Insurance Premium Rating 14. Life Insurance Underwriting and Documents 15. Life Insurance Claims 16. Code Of Practice for Life Insurance Agents	11. Legal Provisions Relating to Life Insurance Policies 12. Life Insurance Products 13. Life Insurance Premium Rating 14. Life Insurance Underwriting and Documents 15. Life Insurance Claims 16. Code Of Practice for Life Insurance Agents

CEILLI 7th Edition (Current) vs. CEILLI 8th Edition (New)

CEILLI 7 th ed (CURRENT)	CEILLI 8 th ed (NEW)
1. Introduction to investment-linked life insurance	1. Introduction to investment-linked life insurance
2. Mechanisms and features of regular premium investment-linked life insurance	2. Mechanisms and features of regular premium investment-linked life insurance
3. Mechanisms and features of single premium investment-linked life insurance	3. Disclosure requirement
4. Considerations for purchasing an investment-linked policy	4. Mechanisms and features of single premium investment-linked life insurance
5. Investment considerations	5. Considerations for purchasing an investment-linked policy
6. Types of investment vehicles in investment-linked funds and potential risks	6. Investment considerations
7. Common types of investment-linked funds, potential risks & fund management	7. Types of investment vehicles in investment-linked funds and potential risks
8. Pertinent guidelines on investment-linked business	8. Common types of investment-linked funds, potential risks & fund management
9. Agents professional approach and guidelines	9. Pertinent guidelines on investment-linked business

Implication

The revisions to the textbooks will be reflected in the exam questions for PCEIA, CEILLI, and PCIL. We have ensured that the clarity and quality of the questions remain high, matching the entry-level requirements of the industry. This will help candidates remember and understand the key principles and knowledge to become agents while maintaining our goal to elevate the professionalism of insurance agents.



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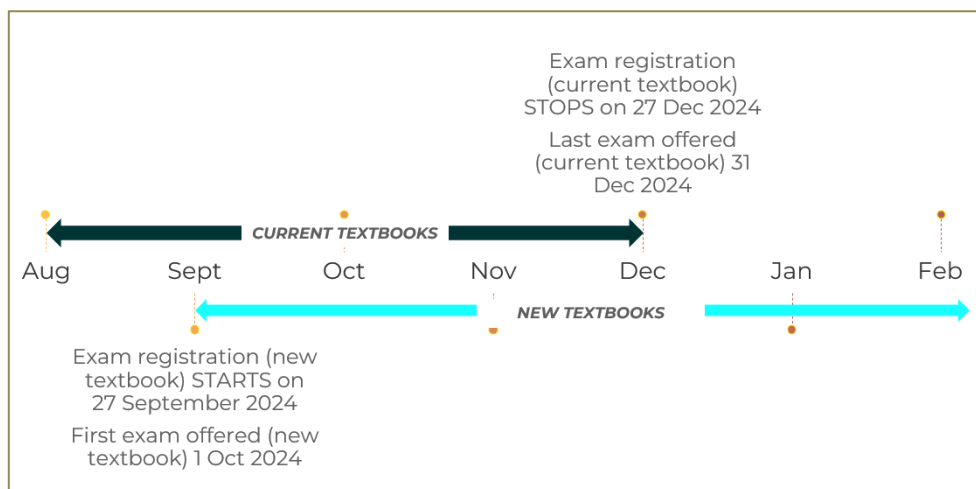
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Transition Period

To facilitate a smooth transition to the new learning materials, we will offer parallel registration and exam options for candidates. Candidates may continue to register and study using the current learning materials until 31 December 2024. Upon registration, they will receive a link to access the current eBooks. The physical textbook of the current syllabus will continue to be available for purchase at RM5.

Candidates wishing to sit for exams based on the new textbooks can begin registering on 27 September 2024 for exams starting on 1 October 2024. Upon registration, they will receive a link to access the new eBooks. Please note that the new textbooks will not be produced in physical format.

Transition Timeline



Exams based on the current PCEIA 9th edition and CEILLI 7th edition will cease to be offered by 1 January 2025.

We appreciate your dedication to continuous learning and professional development. Together, we can advance the standards of excellence within the insurance industry.

Thank you for your ongoing trust and support.

Yours sincerely,
For and on behalf of **The Malaysian Insurance Institute**

Humeirah Mohd Ayub Khan
Director,
Professional Standard



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